

VALUE A—D—E


APPRAISE
DEVELOP
EDUCATE

INDEPENDENT BUSINESS VALUATIONS

Small business valuation services

Contact us

 Lachie McColl

 0402 040 702

 lachie@valueade.com.au

 www.valueade.com.au

 PO Box 896
Geelong VIC 3220

What we offer?

- business valuations....that's all we do
- a confidential and independent process
- an honest discussion, warts and all
- a way to measure and monitor the wealth trapped in your business
- advice for different situations:
 - selling or buying a business
 - offering employee shares
 - investing in growth
 - tax events
 - the nasty stuff – death, divorce and disputes
- we prefer to come to you and take a look inside your business
- the only dedicated business valuations practice in regional Victoria
- flexible fees depending on your story
- knowing how it feels to run a small biz
- > 15 years valuation experience
- a business valuations accreditation (CA BV Specialist)
- > 100 valuations since we started.

What are your options?

1. Informal appraisal / discussion

We get together, often over more than one meeting, exploring:

- your business profile – services or products, customers, suppliers, staff, systems, competition and more
- your numbers – recent financials
- your role – working hours, remuneration, importance to the biz
- valuation methods – the tried and tested ways to value a business
- number crunching – we work through the numbers together and calculate a high level estimate of value.

We can keep going or stop at any time, with fees based on an hourly rate.

2. Indicative valuation

If you need it, we can provide a written valuation report following the professional standards (APES 225 and IVSC).

This is a more in depth version of #1 where we provide a professional valuation opinion based on our discussions and research.

We offer a fixed fee for this option.

We only offer this if we think you need it.